



GREATER BALTIMORE CHAPTER MEETING ANNOUNCEMENT

DATE: Tuesday, October 4, 2011

AGENDA: 6:00 p.m. Networking Session
6:30 p.m. Program

**PROGRAM
DETAILS:** **Building Stronger Teams**
Presented by Umar Hameed



What Happens? A group of really smart, driven people come together on the management team to build a successful company. Individually they are super stars but as a group another dynamic comes into play that erodes their effectiveness. Behaviors like politics, hidden agendas, silos, and selfishness come into play. Our research shows that this behavior reduces revenue potential by 30% - 50%. In this presentation you will learn how to transform ineffective teams into a highly effective one where there is trust, passion, commitment, and courage to do the right things. These teams make the company much more effective, more profitable, and a place where employees have passion and drive to succeed.

Participants will learn:

- The deep understanding of human behavior
- Why bad behavior like politics and silos is hot-wired in our DNA
- The true cost of having ineffective teams
- How to transform a team

Umar Hameed, returns again to speak for the Greater Baltimore Chapter. He is the founder and president of Productivity Cubed (www.productivitycubed.com), an international consulting firm, specializing in empowering organizations and individuals to realize their full potential. At the heart of his work, is a concept that the beliefs an organization, individual, or team holds, have an impact on the results achieved.

LOCATION: System Source
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